

NCW ASSOCIATION OF REALTORS® BOARD OF DIRECTORS AGENDA
JANUARY 5TH, 2017

1. CALL TO ORDER & CONFIRMATION OF QUORUM

2. CONSENT AGENDA

2.1. December 2016 Minutes

2.2. Membership Report: Shaunna Larson

New Members: Kristin Ayling – Nick McLean Real Estate, Peggy Jo Lord – Jessup Real Estate, Carol Johnson – Coldwell Banker Winthrop, Kathy Curtiss – Coldwell Banker Winthrop, Ina Clark – Coldwell Banker Winthrop, David Thomsen – Coldwell Banker Winthrop, Frank Kline Coldwell Banker Winthrop, Brian Colin – Coldwell Banker Winthrop, Shandee Luft – Laura Mounter Real Estate

New Office: Coldwell Banker Winthrop

Inactive Members: Melissa Raust – Windermere Chelan, Robin Becker – Windermere Chelan, Marilyn Schwantes – Sun Properties

Count as of December 1st: 358 REALTORS®, 58 Affiliates (56 Primary, 2 Secondary)

3. TREASURER’S REPORT: Carole Keane

3.1. December 2016 & 2016 Financial Reports

4. REPORTS

4.1. President’s Report: Erin Davidson

4.2. AE Report: Christi Maroney

4.2.1. Action Items

4.2.1.1. Office Closures

The Association office closes for national and postal holidays. Early closures are approved prior to each holiday and major local events like the Apple Blossom Grand Parade. Staff is requesting permission to close at 3pm for these holidays and major events.

4.2.2. 2017 Board Retreat Topics

The following topics were addressed as potential projects for the Board of Directors in 2017:

- Discussing role details for Board and Committee positions
- Annual review of policies and bylaws in addition to the National Association of REALTORS® certification.
- Increasing involvement of Designated Brokers in Association business
- Outreach to non-REALTOR® members within our jurisdiction
- Increasing involvement with REALTOR® members in the Leavenworth area

- Developing staff identities
- Including Board of Directors names on all communications from staff
- Increasing involvement with new REALTOR® members
- Creating a Membership/YPN program including social events and looking at ways to improve National Association of REALTORS® Orientation program
- Increase understanding of the Professional Standards process
- Come up with an “Elevator Speech” for our Association
- Work on membership development
- Examine MLS options with regard to Appraisers

4.3. Lake Chelan Council: Kathy Jo Porter

4.4. Okanogan County Report: Rocky DeVon

4.5. MLS Committee Report: Pam Wright

4.5.1. Action Items

4.5.1.1. **MLS Committee Positions**

MOTION: (Jonathan) Appoint Sharon Ventrello to another 3-year term.

MOTION: (Jonathan) Appoint CamieKae Lynch to a 3-year term.

MOTION: (Jonathan) Appoint Jessica Rankin to a 3-year term.

MOTION: (Jonathan) Appoint Jerry Paine to a 1-year term and 2017 MLS Committee Chair.

4.5.2. **Other Business**

MOTION: Have leadership pursue communications regarding iCheck.
M/S/A, U.

4.6. Events Report: Darlene Baker

4.6.1. Code of Ethics Courses

The two Code of Ethics courses held in Chelan & Wenatchee were low in attendance, only 77% attended of the 31 total registrants. More attended in Chelan than Wenatchee.

4.6.2. 2017 Installation Banquet

Scheduled for January 27th at Pybus Public Market, Pybus Bistro is the hopeful caterer. The theme will be 1970's: Peace, Love and Togetherness. First Events Committee meeting will take place after the Board meeting, more details to coming soon.

4.7. GA Report: Bryan Campbell

4.7.1. Report from Government Affairs Project Manager – Dan Beardslee

4.8. Affiliate Update: Kristi McPherson

5. OTHER BUSINESS

5.1. Antitrust, Code of Conduct & Board Commitment Forms

6. ADJOURN

Next Meeting: February 2nd, 2017 at 9am

EXECUTIVE SESSION

1. Past Due Accounts

2. Signature Cards

3. Membership Dues & Code of Ethics Terminations