

NCW ASSOCIATION OF REALTORS® BOARD OF DIRECTORS MINUTES
APRIL 6TH, 2017

Board Members Present: Jamie Wallace, Brad Allen, Pamela Cooke, Carole Keane, Becky Long, Pam Wright, Shaunna Larson, Adam Williams, Rocky DeVon, Kathy Jo Porter, Jim Blair

Excused Board Members: Erin Davidson, Darlene Baker, Bryan Campbell, Kristi McPherson

Guests: Patrick Davidson, Greg Wright

Staff: Christi Maroney, Courtney Beutler

1. CALL TO ORDER & CONFIRMATION OF QUORUM – 9:07AM

2. CONSENT AGENDA

2.1. March 2017 Minutes

2.2. **Membership Count as of April 1st:** 371 REALTORS®, 1 Non Member, 60 Affiliates (58 Primary, 2 Secondary)

New Members: Jana Sauer – Leavenworth Properties, Sherry Lane – Windermere Chelan, Michelle McElheran – RE/MAX Lake and Country, Bree Feil – Windermere Real Estate/NCW, Debra Hilliard – John L Scott Real Estate, Wenatchee

New Office: North Cascade Properties – Jared Meyer

New Affiliates: Darren Fricke - Homestreet Bank

MOTION: (Pam W) Adopt Consent Agenda. M/S/A, U.

3. MEMBERSHIP REPORT: Shaunna Larson

3.1. New Member Report

Program being developed, including contacting new members as they join.

3.2. Put an SOC in it – Standard of Care of a Lawyer Course

Course to be held May 2nd with Annie Fitzsimmons, Spring Luncheon to be held during lunch. Tickets will be \$20 for course including luncheon, \$15 for luncheon only.

MOTION: (Becky) Approve ticket price. M/S/A, U.

4. TREASURER’S REPORT: Carole Keane

4.1. March & YTD 2017 Financial Reports

MOTION: (Carole) Approve Financial Reports. M/S/A, U.

4.2. Draft 2017 Budget

MOTION: (Carole) Adopt 2017 Budget. M/S/A, U.

4.2.1. Travel Requests

Jerry Paine requested reimbursement for travel expenses to the National Association of REALTORS® Mid-Year meetings in an amount to be determined by the Board. Stephenie Jones requested reimbursement for travel expenses to attend the Washington REALTORS® Spring Business Conference.

MOTION: (Rocky) Provide registration and meal reimbursement for Stephenie Jones to attend the Washington REALTORS® Spring Business Conference. M/S/A, U.

5. REPORTS

5.1. President Elect's Report: Jamie Wallace

5.2. AE Report: Christi Maroney

5.2.1. Action Items

5.2.1.1. Quickbooks Update

2014 Quickbooks support expires in May 2017, the upgrade will cost approximately \$560.

5.2.1.2. National Association of REALTORS® Mandatory Policy Changes

MOTION: (Adam) Adopt mandatory policy changes. M/S/A, U.

5.2.1.3. Independence Day Request

Staff requested to send the request on to members for their own consideration.

5.2.1.4. Association Mugs

MOTION: (Adam) Purchase Association mugs at a cost no greater than \$250. M/S/A, 9Y, 1N.

5.2.1.5. 2017 Board Retreat Topics

Updates on progress.

5.2.2. Association Executives' Institute Report

MOTION: Enter Executive Session.

5.2.3. RETS Feeds

MOTION: Exit Executive Session.

MOTION: Explore other options regarding RETS feeds.

5.3. Lake Chelan Council: Kathy Jo Porter

5.3.1. Chelan Council Luncheon April 20th

Presentation: Jon Wyss to speak on the Hirst decision.

Current legislation passed the Senate, hung up in Committees in the House.

5.3.2. Hospital Bond

Thank you from Chelan Council, plans for a "Cast Your Vote" rally are scheduled for Saturday and Sunday, April 8th and 9th. Signs in Spanish were able to be purchased and distributed due to Association investment.

5.4. Okanogan County Report: Rocky DeVon

5.4.1. Hirst Decision

3 Omnibus hearings have taken place on the Hirst decisions, determinations have yet to be made. There are two permits in process, both within the 21 day appeal period.

5.5. Communications Report: Adam Williams

5.5.1. Branding

Looking to hire a consultant to market REALTORS® and Association to the public and membership. A consultant will be brought in to help identify the best strategy for the campaign. Three people assigned to work on a plan, Rocky DeVon, Jamie Wallace and Gavin Johnson. Staff requested to look into possible grants from the National Association of REALTORS® and send media and communications links.

5.5.2. Open Homes Website

Two domains were discovered regarding the old open homes website. One has been redirected to our Open Homes page on our current website.

5.6. MLS Committee Report: Pam Wright

5.6.1. MLS Committee Vacancy

MOTION: (Sharon) Elect Shaunna Cenotto to the MLS Committee. M/S/A, U.

5.6.2. MLS Violations

5.6.2.1. Section 1.4 – Change of Status of Listing

MOTION: (Paul) Issue a fine in the amount of \$1,000. M/S/A, U.

5.6.2.2. Section 2 – Showing & Negotiations

MOTION: (Jessica) Issue a fine in the amount of \$250. M/S/A, U.

5.6.2.3. Section 2 – Showing & Negotiations

MOTION: (Jonathan) Dismiss the complaint. M/S/A, U.

5.6.3. MLS Rule Changes

Revise MLS Rule Section 1, Note 1 to “Statewide listing agreements and CBA documents” ...

MOTION: (Paul) Adopt the requested rule change. M/S/A, U.

MOTION: (Pam W) Adopt the MLS Committee Report in whole. M/S/A, U.

5.7. Events Report: Darlene Baker

5.7.1. Spring Luncheon

The Spring Luncheon is scheduled during the Standard of Care Course on May 2nd from 12pm to 1:30pm. The featured speaker will be Margo Willis. Other program ideas include Board introductions, new member acknowledgements and presenting RPAC pins.

5.8. GA Report: Bryan Campbell

5.8.1. Report from Government Affairs Project Manager – Dan Beardslee

Updates provided on Douglas and Chelan County Comprehensive Plans, Douglas County and East Wenatchee Open Space, Douglas County Subdivision Codes, Shoreline Management Plans, Marijuana Grows, Chelan County Building Permits and more.

5.9. Affiliate Update: Jim Blair and Kristi McPherson

No report this month.

6. OTHER BUSINESS

6.1. Travel Policy

Guest commented perspective is travel requests are rarely approved. Governing Documents Presidential Advisory Group asked to review the Travel Policy.

7. ADJOURN

MOTION: (Pam W) Adjourn the meeting at 10:02am.

Next Meeting: May 4th, 2017 at 9am

EXECUTIVE SESSION

1. Past Due Accounts
2. Membership Terminations

DRAFT