

NCW ASSOCIATION OF REALTORS® BOARD OF DIRECTORS MINUTES
MARCH 2ND, 2017

Board Members Present: Erin Davidson, Jamie Wallace, Pamela Cooke, Carole Keane, Becky Long, Darlene Baker, Pam Wright, Bryan Campbell, Shaunna Larson, Adam Williams, Rocky DeVon, Kathy Jo Porter, Jim Blair

Board Members Absent: Brad Allen & Kristi McPherson (Excused)

Guests Present: Jerry Paine, Patrick Davidson, Lane Etheridge, Greg Wright

Staff Present: Myranda Drescher, Courtney Beutler, Christi Maroney

1. CALL TO ORDER & CONFIRMATION OF QUORUM

2. CONSENT AGENDA

2.1. February 2017 Minutes

2.2. **Membership Count as of February 28th:** 367 REALTORS® (1 Non-Member), 60 Affiliates (58 Primary, 2 Secondary)

New Members: Travis Glass – Coldwell Banker LaVigne, Matt Blevins – Nick McLean Real Estate, Sydney Groen – Mike West Leavenworth Realty, Dawna Chase – Jessup Real Estate, Shannon Kraft – Coldwell Banker LaVigne, Lani Maebryer – Mike West Leavenworth Realty, Sonny Heer – Laura Mounter Real Estate, Kelly Pedferri – Leavenworth Properties, Bo Slack – Washington Orchard & Residential Brokers

New Affiliates: CPW Insurance, Washington Federal – Chelan

Office Transfer: Roberta Schwantes – Sun Properties → Jessup Real Estate

MOTION: (Pam W) Approve the Consent Agenda. M/S/A, U.

3. MEMBERSHIP REPORT: Shaunna Larson

3.1. Course Offering

Course to be offered in early April. National Association of REALTORS® New Member Orientation to be held March 9th, possible opening for Professional Standards Chair. Jerry Paine is interested in holding the position. ABR designation course should be considered for future education offerings.

4. TREASURER'S REPORT: Carole Keane

4.1. February & YTD 2017 Financial Reports

MOTION: (Carole) Adopt Financial Report. M/S/A, U.

5. REPORTS

5.1. President's Report: Erin Davidson

Erin will be absent for the April Board Meeting, Becky Long will serve in Erin's place.

5.2. AE Report: Christi Maroney

5.2.1. Action Items

5.2.1.1. Donation Request

MOTION: (Rocky) Approve \$500 donation for YMCA. M/S/A, U.

5.2.1.2. Aristotle 360 – REALTOR® Party Hub

New requirements and renewal of agreement.

MOTION: (Jamie) Renew agreements. M/S/A, U.

5.2.1.3. Office Closures

Calendar of early closure dates presented for review.

MOTION: (Adam) Approve early closure dates. M/S/A, U.

5.2.1.4. 2017 Board Retreat Topics

Updates on progress.

5.2.2. Open Houses

Discussion of advertisements and website for open houses.

Staff requested to send Membership announcement of Open House website.

5.2.3. Membership Communications Requests

Staff request to create donation request form. Governing Documents President's Advisory Group requested to create and submit form for review.

5.3. Lake Chelan Council: Kathy Jo Porter

Next Lake Chelan Council Luncheon will take place in April, the speaker for the Luncheon will provide information on the Chelan Hospital bond coming to a vote April 25th.

5.4. Okanogan County Report: Rocky DeVon

Hirst decision under review, positive progress is being made.

5.5. Communications Report: Adam Williams

5.5.1. Community Partner Sponsorship Information

Advertisement to include the benefits of being a REALTOR® with language taken from NAR websites.

5.5.2. Wenatchee Business Journal

Installation of the Board of Directors and Annual Membership Award winners featured on the front page and inner pages of the Wenatchee Business Journal.

5.6. MLS Committee Report: Pam Wright

5.6.1. Action Items

5.6.1.1. **Rule Violation**

Violation of MLS Rule Section 2 – Showing and Negotiations. Listing broker contacted by seller regarding meeting a broker who arrived to show the home. Showing instructions state “Call or text listing agent for showing.”

MOTION: (Paul) Issue a fine in the amount of \$250. M/S/A, 7 Y, 1 N, 1 A.

Respondent presented an explanation of the Violation.

5.6.1.2. **Member Requests**

MOTION: (Jamie) Add Internet text field, One Story with Basement type and Electricity text field. M/S/A, U.

MOTION: (Jamie) Adopt new MLS fields. M/S/A, U.

MOTION: (Jamie) Add required HOA Dues text field. M/S/A, U.

MOTION: (Carole) Adopt field including monthly and annual fields to clarify dues. M/S/A, U.

MOTION: (Jamie) Add new verbiage to MLS Rule Section 1.2 – Detail on Listings Filed with the Service: “The legal owner must be included in the owner field unless a statewide form is submitted to the MLS that the seller requests otherwise.” M/S/A, U.

Staff requested to research option of MLS members uploading private document uploads for MLS staff viewing only and options to publish listing location for “Other” cities/areas in MLS system.

MOTION: (Rocky) Adopt new MLS Rule verbiage. M/S/A, U.

5.6.2. Other Business

5.6.2.1. Contracts

5.6.2.1.1. Flex & Sentrilock

Flex contract expires on January 16th, 2018. Sentrilock contract expires on August 19th, 2019.

5.6.2.1.2. iCheck

Update on progress.

5.7. Events Report: Darlene Baker

5.7.1. Installation Banquet

Presentation screen would be better away from the stage for future events.

5.7.2. 2017 REALTOR® Blood Drive

To be held May 16th. In the past, there has been trouble with scheduling by the Red Cross starting later than start time.

5.8. GA Report: Bryan Campbell

5.8.1. Report from Government Affairs Project Manager – Dan Beardslee

5.8.2. Bryan will ask Carol Kavanaugh to provide a report from the Washington REALTORS® Legislative Steering Committee at Board meetings until Legislative Session is over. Bryan will also track Affordable Housing and why the Association has not been included in city discussions.

MOTION: (Rocky) Extend the Board meeting by 15 minutes. M/S/A, U.

5.9. Affiliate Update: Jim Blair and Kristi McPherson

6. OTHER BUSINESS

No discussion.

7. ADJOURN

MOTION: (Carole) Adjourn the meeting at 11:05am. M/S/A, U.

Next Meeting: April 6th, 2017 at 9am

EXECUTIVE SESSION

1. Past Due Accounts
2. Membership Terminations