

**NCW ASSOCIATION OF REALTORS® BOARD OF DIRECTORS MINUTES**  
**OCTOBER 5TH, 2017**

**1. CALL TO ORDER & CONFIRMATION OF QUORUM**

**2. CONSENT AGENDA**

2.1. September 2017 Minutes

2.2. **Membership Count as of September 30<sup>th</sup>**: 396 REALTORS® (395 Primary, 1 Secondary),  
1 Non Member, 62 Affiliates (60 Primary, 2 Secondary)

**New REALTOR® Members:** Sheri Hedding – Nick McLean Real Estate

**3. MEMBERSHIP REPORT:** Shaunna Larson

**4. TREASURER’S REPORT:** Carole Keane

4.1. September & YTD 2017 Financial Reports

**5. REPORTS**

5.1. President’s Report: Erin Davidson

5.2. AE Report: Christi Maroney

5.2.1. Action Items

5.2.1.1. Apple Blossom Festival

5.2.1.2. Festival of Trees

5.2.2. Refuse to be a Victim Training

A certified National Rifle Association instructor is available to teach a course on  
October 12<sup>th</sup> or 13<sup>th</sup>.

5.2.3. 2018 Budget

2018 dues billing packets have been released, time to plans for the 2018 Draft  
Budget

5.2.4. Fast Pitch Presenters

Discuss potential framework for Fast Pitch Pre-Tour Meetings.

Discussion tabled for the October 5<sup>th</sup> meeting.

5.2.5. Certification by REALTOR®

Discussion of annual Certification procedures.

5.2.6. Core Standards Reporting

Core Standards Compliance Tools are due by October 31<sup>st</sup>.

5.3. Lake Chelan Council: Kathy Jo Porter

5.3.1. REALTOR® Fun Night

110 registrants for Fun Night, proceeds will provide scholarships to local high  
school students.

5.4. Okanogan County Report: Rocky DeVon

A moratorium has been established regarding wells that may be affected by the Hirst decision. Following hurricane reporting, increasing the Association's donation to the REALTORS® Relief Fund may be desirable.

## 5.5. Communications Report: Pam Wright

### 5.5.1. Membership Survey

Current status and next steps for Membership Survey results and presentation to the Membership.

Plans to hold a preliminary meeting with Designated Brokers and Structure Integrated Branding prior to membership presentation.

## 5.6. MLS Committee Report: Pam Wright

### 5.6.1. **Action Items**

#### 5.6.1.1. **Violations**

##### 5.6.1.1.1. **Section 2.3 – Right of Cooperating Firm in Presentation of Offer**

Consideration of selling broker's right to present offer to seller.

##### 5.6.1.1.2. **MLS Rules & Regulations**

Review of Governing Documents Presidential Advisory Group recommendations for changes to the MLS Rules & Regulations.

##### 5.6.1.1.3. **Zillow Feeds**

Zillow is no longer going to accept any third-party property search feeds beginning September 29<sup>th</sup>, 2017.

### 5.6.2. **Other Business**

## 5.7. Events Report: Darlene Baker

### 5.7.1. Annual Membership & Election Luncheon

To be held Monday, September 18<sup>th</sup> from 12pm to 1:30pm. Membership Survey Report, Elections, MLS Rules & Regulations Changes, Awards and more on the agenda.

### 5.7.2. Annual Fundraiser

To be held Thursday, October 19<sup>th</sup>, campaign centered on distracted driving.

### 5.7.3. Education

#### 5.7.3.1. ABR (Accredited Buyer's Representative) Designation Course

September 18<sup>th</sup> and 19<sup>th</sup> at the Confluence Technology Center, instructed by Jan Ellingson. Lunch is provided the first day for course attendees for the membership & election luncheon, the course currently has 18 registrants.

Market 61% course savings via a different email theme and send flyers to offices to draw new attention to potential registrants.

## 5.8. GA Report: Bryan Campbell

### 5.8.1. Postcard Report

5.8.2. Report from Government Affairs Project Manager - Dan Beardslee

5.9. Affiliate Update: Jim Blair and Kristi McPherson

Wire fraud continues to be an issue, keep clients aware.

**6. OTHER BUSINESS**

**7. ADJOURN**

**Next Meeting:** October 5<sup>th</sup>, 2017 at 9am

**EXECUTIVE SESSION**

1. Past Due Accounts
2. Non-Member Licensees

DRAFT