

NCW ASSOCIATION OF REALTORS® BOARD OF DIRECTORS AGENDA
NOVEMBER 2ND, 2017

1. CALL TO ORDER & CONFIRMATION OF QUORUM

2. CONSENT AGENDA

2.1. September 2017 Minutes

2.2. **Membership Count as of October 31st:** 396 REALTORS® (395 Primary, 1 Secondary), 1 Non Member, 62 Affiliates (60 Primary, 2 Secondary)

New REALTOR® Members: Vicki Lenicka – Jessup Real Estate, Kristy Flores – Herring & Associates, Katherine Gill – John L Scott Wenatchee, Kurt Conrad – Windermere Lake Chelan, Kathleen Picton – Windermere Chelan, Chris Silver – RE/MAX Landmark, Brandon Hanson – Premier One Properties

Inactive REALTOR® Members: Ina Clark – Coldwell Banker Winthrop Realty, Brian Colin – Coldwell Banker Winthrop Realty, Kathy Curtiss – Coldwell Banker Winthrop Realty, Carol K Johnson – Coldwell Banker Winthrop Realty, Frank Kline – Coldwell Banker Winthrop Realty, David Thomsen – Coldwell Banker Winthrop Realty

Inactive Offices: Coldwell Banker Winthrop Realty

3. REPORTS

3.1. **MEMBERSHIP REPORT:** Shaunna Larson

3.2. **TREASURER’S REPORT:** Carole Keane

3.2.1. October & YTD 2017 Financial Reports

3.2.2. CD Renewal

3.3. **PRESIDENT’S REPORT:** Erin Davidson

3.4. **WASHINGTON REALTORS® LEADERSHIP CONFERENCE:** Jamie Wallace, Pam Wright, Rachel Goetz, JoAnna Holland, Rocky DeVon

3.5. **AE REPORT:** Christi Maroney

3.5.1. Action Items

3.5.1.1. Building NCW Membership
2018 Membership Renewal

3.5.1.2. Fast Pitch Morning Meetup Group
Invoice and Future Plans.

3.5.2. 2018 Dues Invoicing

Dues invoicing process and non-deductibility.

3.5.3. Refuse to be a Victim Training

Two “Refuse to be a Victim” safety courses will be held on Wednesday, November 15th at 1pm and 6pm at the Wenatchee Convention Center. Tickets are \$25 per person, open to members and guests.

3.5.4. Core Standards Reporting

Our MLS Rules & Regulations are soon to be certified, the Association Bylaws are still under review. The Core Standards report is complete, we are now waiting on final approval.

3.6. LAKE CHELAN COUNCIL REPORT: Kathy Jo Porter

3.6.1. 2018 Elections

3.7. OKANOGAN COUNTY REPORT: Rocky DeVon

3.8. COMMUNICATIONS REPORT: JoAnna Holland

3.8.1. Focus Groups – Pam Wright

3.8.2. Holiday Cards

3.9. MLS COMMITTEE REPORT: Pam Wright

3.9.1. Action Items

3.9.1.1. NAR Certification of MLS Rules & Regulations

MOTION: (CamieKae) Consult legal counsel on MLS Rule Section 9.1 and if there are no changes, adopt all changes to the MLS Rules & Regulations as recommended by the National Association of REALTORS®. M/S/A, U.

3.9.1.2. MLS Office Fee

MOTION: (Jonathan) Strike the \$869 online computer hookup fee from the MLS Office joining fee. M/S/A, U.

3.9.2. Other Business

3.9.2.1. Real Estate Standards Organization (“RESO”)

Flex is upgrading its RESO Standards to Silver 1.5, the cost of membership & certification for one year is \$250.

3.9.2.2. Membership Survey Discussion – Q&A

3.9.2.3. MLS Codes

3.10. EVENTS REPORT: Darlene Baker

3.10.1. REALTOR® Food Drive

To be held November 4th from 9am to 2pm. Cindy Huffer volunteered as Chair with Doug Morger. A few more volunteers are being lined up. Premier One Properties pledged \$1,000, Windermere Real Estate matched and issued a challenge to all Association members.

3.10.2. REALTOR® Ring Day

Friday, December 1st is REALTOR® Ring Day when REALTOR® Members nationwide ring bells for the Salvation Army. Sharon Ventrello is the 2017 Chair.

3.11. **GA REPORT:** Bryan Campbell

3.11.1. Report from Government Affairs Project Manager - Dan Beardslee

3.11.2. 2018 Plans

3.12. **AFFILIATE REPORT:** Kristi McPherson

4. OTHER BUSINESS

5. ADJOURN

Next Meeting: December 7th – MLS Committee Meeting at 8am, Board Meeting at 9am

EXECUTIVE SESSION

1. Past Due Accounts
2. Non-Member Licensees